

TRAVEL ADVISOR GUIDE

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WINDSTAR KNOWS THE WAY TO 180 DEGREES FROM ORDINARY EXPERIENCES



WITH SAILING AND ALL-SUITE YACHTS BUILT TO ACCOMMODATE 148 TO 342 GUESTS, Windstar is perfectly positioned as the leader in small ship cruising. We instill trust and successfully operate throughout pandemic precautions thanks to our Beyond Ordinary Care Program, a proven multi-layered strategy with full vaccination requirements for all crew and passengers. We work closely with ports to follow changing guidelines, and our small group excursions ensure safety without compromising immersive and authentic cultural experiences.

Our \$250 million-dollar investment paid off. After nearly three years of waiting, the newly transformed all-suite Star Plus Class yachts are here! We added 150 suites across three completely enhanced vessels while retaining our casual, uncrowded ambiance. In addition to our new World Spa by Windstar and two restaurants—Anthony Sasso's Spanish-themed, Cuadro 44 by Anthony Sasso, and grilling authority Star Grill by Steven Raichlen-these luxurious yachts feature environmentally friendly engines, generators and advanced wastewater treatment systems.

Based on feedback from you and your clients, we introduced new All-Inclusive Fares featuring unlimited Wi-Fi, unlimited beer, wine and cocktails, and all gratuities for only \$79 per guest per day for 2022 departures, and \$89 per guest per day for 2023 departures. It's transparent pricing similar to all-inclusive resort experiences, but guests still have the freedom to pay for a la carte through Cruise Only fares. It's a great way for clients to customize their Windstar experience.

Because of you—our most important partner and largest source of business—and our Star Promise, TravelAge West awarded us 2021's WAVE Award for Small-Ship Cruise Line Providing the Best Travel Advisor Support. Your success means our success. Count on us for exceptional advisor service through our sales team and vacation planners, and quick responses and resolutions.

We look forward to surpassing your clients' needs and expectations with unique, authentic and unforgettable cruises for years to come. Thank you for being our partner in travel.

Smooth Sailing,

DIANNA ROM – Senior Director of Sales AMY CONOVER - Director of Charter & Incentive Sales GINA MCGINNIS – Director of National Accounts

f facebook.com/WindstarSales 🖸 instagram.com/windstarsteve/ 🈏 twitter.com/WindstarSteve

VIEW YOUR SALES CONTACTS HERE:

Advisorhub.WindstarCruises.com/Agent-Support/Sales-Team

STAR PROMISE

EXTRAORDINARY GUEST EXPERIENCE

No one else goes so far to get your clients so close - closer to the heart of every port we visit. With new destinations and new itineraries, your clients will always have something to explore creating more opportunities for repeat business.

OUTSTANDING EDUCATIONAL PROGRAMS

At the heart of any great sales pitch is understanding, so we invite you to come on board where our FAM Program gives you clients faster. Our new CLUB 180 recognizes and rewards our star treatment. Or take our Star Specialist Program to gain a fresh perspective on Windstar Cruises to help you better sell our brand.

FRESH SALES TOOLS & SUPPORT

Visit our redesigned Travel Advisor Hub to learn about our Star Groups Program, opportunities for promotional shipboard credit, and our latest national promotions.

EXCELLENT ADVISOR SERVICE

bookWINDSTAR ONLINE gives you 24-7 access to real-time pricing, inventory, and reservations so you can respond to your top producers!

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WINDSTAR KNOWS THE WAY

THE WIND AND STARS HAVE GUIDED THE JOURNEYS OF TRAVELERS THROUGHOUT HISTORY

Today they illuminate the path forward to explore the world one enchanting destination at a time. Each of our majestic ships in our iconic, masted Wind Class fleet and our newly remodeled all-suite Star Plus Class fleet captures the feeling of cruising on a private yacht. They are perfectly sized, designed to enter seemingly unreachable ports and open eyes along the journey. Discover a new level of personalized service that sets us apart. Form lasting connections buoyed by inspired tastes, intimate adventures and immersive experiences.

Windstar knows the way to sailing that's 180 degrees from ordinary.

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FACT SHEET AND GUEST PROFILE

WINDSTAR YACHT PROFILE

3 CLASSIC WIND CLASS SAILING YACHTS

Wind Surf (342 guests)

- 151 Staterooms, 18 Suites, 2 Bridge Suites

Wind Star / Wind Spirit (148 guests) - 73 Staterooms, 1 Owner's Suite

3 ALL-SUITE STAR PLUS CLASS YACHTS

Star Pride / Star Legend / Star Breeze (312 guests)

- 10 Porthole Suites, 79 Ocean View Suites,
- 58 Balcony Suites, 3 Deluxe Suites, 2 Classic Suites, 4 Owner's Suites, 2 Grand Owner's Suites

180 DEGREES FROM ORDINARY

- LEAVE THE CROWDS AND CLICHÉS BEHIND on private yacht-style cruises with just 148 - 342 guests
- OUR PERSONALIZED AND IMMERSIVE APPROACH brings you closer to each destination and every port
- UNPRETENTIOUS, and RELAXED AMBIANCE makes for lifelong connections with fellow travelers and crew
- ENJOY GENUINE and THOUGHTFUL SERVICE from a crew who aim to surprise and delight
- TASTE THE ESSENCE OF THE CULTURE with fresh, locally sourced and inspired dishes developed by James Beard Foundation chefs

WINDSTAR GUEST PROFILE

- Affluent households
- Active adults, ages 45 to 75
- Primarily couples and small groups traveling together
- Well-educated
- Discerning world travelers
- Experienced and first-time cruisers
- Interested in food and wine, the arts, culture, soft adventure
- Adventurous, seeking new experiences
- Destination collectors
- Socially connected like to meet other travelers and locals

WINDSTAR AT A GLANCE:

Ships:	6
Passenger Berths:	1,574
Ports:	322
Countries:	86
ltineraries:	187
Employees:	1,988



Windstar Cruises operates a 6-yacht fleet of classic sailing and all-suite yachts visiting approximately 322 ports in 2022/23 sailing throughout Europe, the Caribbean, Costa Rica and the Panama Canal, Australia, New Zealand, Asia, Alaska, Canada and New England, and cruising year-round in Tahiti. Windstar's fleet is the market leader in small ship cruising with a total of 1,574 passenger berths calling on off-the-beaten-path and popular ports in over 86 countries. Our boutique cruise line carries 148 to 342 passengers on our small ships and takes travelers on cruises that are 180 degrees from ordinary. We are known for our immersive and authentic experiences, unique, port-intensive itineraries, exceptional awardwinning service, and innovative culinary program as the Official Cruise Line of the James Beard Foundation.

Windstar Cruises is part of the Xanterra Travel Collection, a group of global hospitality and travel companies, one of which traces its history back over a hundred years of operating our country's iconic national parks, including Grand Canyon, Yellowstone, Glacier, Death Valley, and many others. Xanterra Travel Collection is owned by The Anschutz Corporation, the ultimate owner of the Broadmoor, Sea Island, and entertainment giant AEG, Anschutz Entertainment Group.

Office address:	Windstar Cruises 8400 NW 36th Street, Suite 520 Miami, FL 33166
Reservations:	800-258-7245
Email:	info@WindstarCruises.com
Website:	WindstarCruises.com
Sales:	Windstar_Sales@WindstarCruises.com
Charters:	chartersandincentives@WindstarCruises.com
f	facebook.com/WindstarCruises
y	twitter.com/WindstarCruises
Ū	instagram.com/WindstarCruises

BEYOND ORDINARY

Take everything you know about cruises and throw it out the porthole.

Your clients will experience a cruise that's 180 degrees from ordinary, on a journey that's as adventurous as it is inspiring.

ON EVERY VOYAGE YOUR CLIENTS WILL ENJOY THE FOLLOWING:

- Leave the crowds and clichés behind on small, elegant yachts that serve 148 to 342 travelers
- Curated itineraries designed to maximize time in iconic ports and take you to hidden harbors only yachts like ours can visit
- The best Watersports Platform[‡] right off the back of the yacht, including all watersports equipment featuring complimentary kayaks, paddleboards, water trampoline, and more[†]
- Our personalized and immersive approach to destination exploration brings you closer to the cultures and locals of each port
- Lecturers to enhance and deepen your understanding of the destination[‡]
- Local performances on board[‡]
- Intimate, small group shore excursions allowing you to connect personally with locals and once-in-a-life experiences
- Unfailingly heartfelt service with a guest to crew ratio of 1.5 to 1 who delight in seeing you smile
- A casual and welcoming ambiance makes it easy to connect with your fellow travelers and crew
- Learn about navigation with the Captain or officers on our Open Bridge
- Taste the essence of local cultures with dishes inspired by the destination
- Cooking demonstrations on board

- Market tours with the Chef to select seasonal local ingredients for upcoming meals[‡]
- Meals in our venues, including 24-hour complimentary in-room dining
- Most non-alcoholic beverages, including specialty tea and coffee creations by our baristas and zero-proof cocktails
- Star Boutique with duty-free, tax-free luxury shopping
- Windstar's Signature Onboard Barbecue complete with a whole suckling pig, shrimp brochette and more — an incredible feast under the stars[†]
- The beloved crew show featuring performances by the talented members of our crew
- Ocean views from all beautifully appointed staterooms or suites
- Generous public venues that are spacious and never crowded
- Champagne welcome reception
- Signature Sail Away event
- New! Complimentary digital newsstand offering more than 50 premium daily newspapers and magazines to read on your phone or tablet
- New! Watch hundreds of popular movies on demand from the comfort of your stateroom $^{\diamond\Delta}$

[†]Dependent on port and weather conditions. [‡]Available only on select itineraries [°]Available only on Star Plus Class yachts ^AAvailable on all yachts in 2023

PERFECTLY SIZED

NOT TOO BIG AND NOT TOO SMALL

On our ships, your clients will banish cliché, toss aside regimen, steer clear of the ordinary. Our perfectly sized yachts make it possible to flip the script on cruising. Where your clients will experience cultures in ways that are personal and authentic, with the power to change their perspective. With 148–342 guests, a Windstar yacht is large enough to pamper, yet small enough to explore secluded coves and remote islands, and dock in the heart of charming villages and sparkling cities.

BEYOND THE REACH OF ORDINARY

- Only 148-342 well-traveled guests on 6 yachts
- Unique ports and waterways reserved for small ships, including Wrangell, Alaska; Portrush, Ireland; the Corinth Canal in Greece; Portofino, Italy; Tahaa, Tahiti; Tomonoura, Japan
- No crowds or long lines
- Fleet of 3 classic Wind Class sailing yachts and 3 all-suite Star Plus Class yachts
- Wet landings in remote places far from typical cruise ports like Isla Parida and Playas del Coco in Costa Rica





GET CLOSER

We make sure the hot springs are hot and the pinot grigio is chilled

Our Product Development Team members travel to each destination and personally go on shore excursions to make sure they make the grade. (So yes, that Open Course Canopy Challenge in Falmouth Harbour, Antigua? They went on that.) And because we travel in small groups, we can adjust tours in real time based on guest feedback, whether that means finding a different place for lunch or spending more time at a particularly fascinating historical site. We take the time and make the trip because we want your clients' travels to be unforgettable.

SALES TIP:

All-Inclusive pricing is now available on every sailing. Offer your clients the value and convenience they expect and deserve. All-Inclusive pricing includes unlimited alcoholic beverages, unlimited Wi-Fi and all gratuities. And as always, soda, specialty coffee, tea, zero-proof cocktails, and bottled water are included for all guests choosing to sail a la carte.

"Guests on our small ships enjoy intimate, small-group tours that lead to more authentic experiences and insights. With limited space available, you can help your clients avoid disappointment by booking their tours in advance."

Kelly Hubbard Director of Product Development



NOT EXACTLY YOUR TYPICAL IMMERSION

- Engage and connect with locals from chefs and vintners to farmers and former diplomats
- + Three tiers of shore excursions depending on what your clients are looking for



ESSENTIALS COLLECTION: first-time visitors who want to see the must-see sights or get a panoramic overview of the area



CONCIERGE COLLECTION: hands-on, indepth experiences revolving around cultural and culinary themes. They're limited to small groups, typically from 6 to 16



BEYOND ORDINARY COLLECTION: unique, exclusive, once-in-a-lifetime opportunities for discerning travelers

+ Cruise Tours combine a relaxing Windstar cruise with bucket list sights inland, giving your clients the best of both worlds



- Windstar Signature Expeditions program in Alaska features 8 full-time onboard experts who lead kayak and Zodiac tours directly from the yacht
- + Learn more from onboard lecturers and local entertainers on select sailings
- + Choose from over 2,000 shore excursions

4 REASONS TO CHOOSE WINDSTAR SHORE EXCURSIONS

- 1. Immersion in regional culture. Local guides reveal insider highlights, and smaller groups like our Signature Expeditions in Alaska let clients skip the crowds.
- 2. Personal tours available. Independent spirits can choose a private English-speaking guide and vehicle, and design their own tour.
- 3. Safety and convenience. Every Windstar excursion coordinates with the yacht's schedule and is vetted for health protocols, fully insured, licensed, and bonded. They will never miss the yacht's departure.
- 4. Quality. Our guests consistently rate their shore excursion experiences as excellent.



IMPECCABLE TASTE

An Appetite For Inspiration

Culinary ingenuity and fresh, local ingredients - often selected by the Windstar yacht's Chef on a trip to the local market – go into each perfectly presented dish. The result is transformative. Yellowtail snapper with mango-butter sauce in the Caribbean. Tagliatelle with truffles in Italy. Grilled salmon with lemon asparagus in Alaska.

OFFICIAL CRUISE LINE OF THE JAMES BEARD FOUNDATION: A MOST DELICIOUS PAIRING

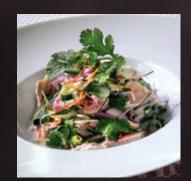
The James Beard Foundation is dedicated to recognizing and celebrating the chefs, writers, and restaurateurs who advance culinary arts. And now that passion is onboard Windstar sailings, gracing your clients' table with some of the most innovative cuisine in the world. Talk about a perfect pairing. It has allowed us to expand our culinary events, demonstrations, and restaurant menus, giving more Windstar guests opportunities to indulge in memorable meals prepared with locally sourced ingredients by some of the most recognized culinary talent in the world. Nearly three dozen chefs have sailed with us on our culinarythemed cruises, with more added each year.

A SAMPLING OF OUR JAMES BEARD FOUNDATION CHEF DISHES



Garlic & Pepper Sautéed Octopus Twice cooked potatoes, romesco spiced sauce

CHEFANNIE PETTRY



Phla Plaa Tuna (Spicy Yellow Fin Tuna Salad) Thai chilies, lime-coconut milk dressing, jasmine rice

CHEF ANDY RICKER



JamesBeard

Houtsbund

Roasted Lamb Chops, Red Wine Jus Preserved green & re tomatoes, snew potatoe CHEF PAUL BERGLUND

CULINARY EXCELLENCE

Ship to Shore, We Intoxicate the Senses

No matter which restaurant your clients choose to enjoy, they'll be guaranteed:

- There are no formal nights
- No set times for dinner
- No assigned seating

Our culinary program extends far beyond onboard dining with opportunities for the following*:

- Market tours: Accompany the Chef to a local market to select local ingredients for the evening's culinary masterpiece
- Join shore excursions from wine, brewery, and distillery tours to hands-on cooking classes taught by local chefs
- Dine on locally inspired cuisine, often purchased in-port

CUADRO 44 BY ANTHONY SASSO Famed Michelin-starred Chef Anthony Sasso's take on modern Spanish cuisine at Cuadro 44 by Anthony Sasso. Reservations recommended. Dinner.

STAR GRILL BY STEVEN RAICHLEN Chef Steven Raichlen, who reinvented modern barbecue, takes tongues on an exploration of barbecue styles and flavors at our new casual outdoor restaurant. Lunch, dinner.

STELLA BISTRO Savor French-inspired cuisine. Reservations recommended. Dinner.

AMPHORA RESTAURANT Amphora defines fine dining with a world-class menu and elegant setting featuring dishes by James Beard Foundation chefs. Dinner.

CANDLES Dining outdoors under the stars at this grill will feature seafood and steak specialties. Reservations required. Dinner.

YACHT CLUB CAFÉ A relaxed and casual gathering space serving specialty coffee, smoothie, parfait, sandwich, or carrot cake. Daily.

VERANDA Casual and delicious. Veranda offers full-service or buffet-style meals alfresco. Breakfast and lunch.

IN-ROOM DINING Complimentary 24-hour room service, including the full Amphora menu during dinner hours.

SIGNATURE ONBOARD BARBECUE A sumptuous buffet, dancing under the stars, impromptu performances, and live music highlight this signature event on most cruises.

- No specialty restaurant surcharges for reservations.
- Soda, specialty coffee and tea, zero-proof cocktails, and bottled water are included
- Book a James Beard Foundation culinary-themed cruise which includes:
- Hosted dinner with a James Beard Foundation chef, including wine pairings
- Demos by the Chef of some of their recipes
- Shopping at the local market with the Chef
- Wine, spirits, or beer tastings

*not available on all itineraries.

Star Breeze	Star Legend	Star Pride	Wind Star	Wind Spirit	Wind Surf
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ANTICIPATING WISHES

If we can, we do

Of all the things that make Windstar 180 degrees from ordinary the most exceptional may be our crew. Our Indonesian and Filipino crew is warm, friendly, sincere and genuinely interested in your clients. No wonder Windstar has been recognized for Best Service in the Cruise Critic Cruisers' Choice Awards.



WORLD-CLASS SERVICE THAT'S A WORLD APART

- Personalized service with a 1.5 to 1 guest to crew ratio
- Crew that greets guests by name and quickly learns individual preferences
- Winner of Cruise Critic Cruiser's Choice Awards for Best Service
- Welcoming, attentive and diverse crew

Snorkel gear and watersports included. Oh, and the beach too.

The phenomenal Watersports Platform on the stern of our Windstar yacht is more than willing to provide your clients direct access to the sea — no beach required. It's just one more way our small ships get your clients closer to their destination. Recognized for Best Service in the Cruise Critic Cruisers' Choice Awards.

COMPLIMENTARY WATERSPORTS EQUIPMENT AND ACTIVITIES INCLUDE*:

 Snorkeling gear

 (a personal custom-fit set for your use throughout your Tahiti cruise and in select Caribbean and Central America destinations)

• Kayaks

- Stand-up paddleboards
- Water trampoline
- foam floatation magic carpet
- Sailboats

*Available on select itineraries and ports of call. Selection on yachts may vary. Weather permitting.

"Thank you for THE BEST cruise I have ever been on. All of you are fantastic and I appreciate everything you did for us. This cruise was filled with wonderful experiences and lifelong memories. I plan on sharing with my clients and friends.

Your kindness was appreciated more than words can say. You all are AMAZING." Jennifer and Jim Kiesler





GO OVERBOARD



FREE TO EXPLORE

New Worlds, New Friends

Cruising on a Windstar yacht is an intimate experience where your clients will share stories with like-minded travelers as they explore the world together. None of the formalities or regiments of other cruise lines, just authentic encounters leading to enduring memories.

NO JACKETS OR TIES REQUIRED

"Resort casual" style.

OPEN DINING

On Windstar, your clients dine when and where they want, with no assigned tables or seatings. Alfresco dining is also available.

THE RELAXING WORLD SPA **BY WINDSTAR**

Focused on regional treatments from the destinations that Windstar sails, your clients will have a variety of services to help them unwind. Plus the thermal suite, sauna, and steam room are all complimentary.

OPEN BRIDGE

Windstar's unique Open Bridge policy allows your clients opportunities to learn about navigation with the First Mate, chat with the Captain, or learn about the computerized sails on our sailing yachts.

WATERSPORTS PLATFORM

Our ingenious Watersports Platform at the stern is a floating dock, letting your clients launch a paddleboard, sailboat or whatever toy tickles their fancy into that warm, turquoise lagoon right from the ship. All complimentary, of course. (Available on select itineraries and ports of call.)

ONBOARD ENTERTAINMENT

From our amazing musical duos and bands to guest lecturers, activities, demonstrations, and local performances, your clients will always have an opportunity to learn.

SIGNATURE SAIL AWAY

1492: Conquest of Paradise by Vangelis announces our yacht's departure from port during Signature Sail Aways, and gives your clients a unique memory.

FITNESS CENTER

Working out hardly feels like work in our 24/7 Fitness Center. With windows that allow views of the destinations, your clients won't have to miss the destination to work out. Complimentary instructorled fitness classes are also available.

STAR BOUTIQUE

Visit our newly transformed specialty shopping boutique, Star Boutique, rolling out fleet-wide through early 2022. The new shop features quality brand-name and exclusive Star Collection merchandise, from clothing and fragrances to jewelry and accessories, all at duty free or special pricing.



We can't wait to meet your clients

Windstar's unique private yacht cruising style creates a warm, welcoming atmosphere and a close-knit community perfect for your clients who are curious travelers.

LIKE HOME, BUT WITH COMPLIMENTARY ROOM SERVICE

Your clients can relax, kick back and just enjoy themselves. We'll take care of all the rest - from housekeeping to shore excursions, porterage for their luggage to paddleboarding lessons, breakfast in bed to restaurant recommendations. We're here to make their cruise as carefree as the sea breeze.

BACK FOR MORE

On average, 60% of the guests on board are Yacht Club Members (past guests), meaning our crew knows and remembers your clients from previous cruises and quite a few of them have traveled together before. It's a chance to reconnect with old friends and enjoy some of those Windstar traditions that no one else does quite like us.

GETTING TO KNOW YOUR CLIENTS

Your clients should stop by the Open Bridge to learn more about ship navigation. Join us in a conga line with the Captain. Have coffee with one of our Signature Expedition experts. And to cap off our time together, celebrate our journey with a delightful crew talent show. Your clients are like family to us. We love being a part of their stories and making lifelong friends.

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NO MORE THAN 342 GUESTS **ON BOARD**

With only a few lucky guests on board, our small ships can feel like your client's own private yacht. There's plenty of room for them to sunbathe on deck, stand at the railing when we're scenic cruising, and find a table at one of our dining venues.

The Perfect Yacht for Your Cruising Style

What all our yachts have in common is not common at all. You can slip past the crowds to discover smaller ports and get to know the local culture on more intimate excursions. We offer two different yacht styles, and design journeys that highlight their unique attributes, whether island hopping in Tahiti or cruising the Norwegian fjords. No wonder Windstar was voted the World's Best Mid-Size Ship Ocean Cruise Line by the readers of *Travel + Leisure in 2021*.

All staterooms and suites offer ocean views designed with scenic cruising in mind. Special touches such as L'Occitane® bath products, and waffle weave robes and slippers turn your room into a private oasis. With three world-class restaurants, *Amphora, Veranda*, and *Candles*, and the most personalized service at sea, you have everything you need right on board. Our yachts boast ample decks and a Watersports Platform that lets you jump right into the ocean from the yachts.

YOUR YACHT. YOUR CHOICE.









	STAR PLUS CLASS	WIND SURF	WIND STAR & WIND SPIRIT		
YACHT SPECIFICATIONS					
Guests	312	342	148		
Ocean View Staterooms		151	73		
Ocean View Balcony Suites	67	n/a	n/a		
Ocean View Suites	89	20			
Minimum Stateroom Size	277 sq ft.	188 sq. ft.	188 sq. ft.		
Grand/Bridge/Owner's Suite	1,374 sq. ft.	242 sq. ft.	220 sq. ft.		
Length	522 ft.	617 ft.	339 ft.		
DINING VENUES					
Amphora, Candles, Veranda	✓	✓	✓		
Yacht Club Café	✓	✓	1		
Cuadro 44 by Anthony Sasso	✓				
Star Grill by Steven Raichlen	✓				
Stella Bistro		✓			
AMENITIES					
Watersports Platform	✓	✓	1		
World Spa by Windstar – Treatment Rooms	4 rooms, thermal suite, salon	5 rooms, salon	2 rooms, salon		
Gym	730 sq. ft 4 treadmills, 3 ellipticals, 7 additional machines, free weights	1500 sq. ft 3 treadmills, 2 bikes, 15 additional machines, free weights	350 sq ft. 2 treadmills, 1 elliptical, home gym, free weights		
Motion Studio	✓				
Complimentary Digital News Stand	✓	✓	1		
Digital On-Demand Movie & TV Series	✓	2023	2023		
Star Boutique	✓	✓	1		
Pool	Infinity	Plunge	Plunge		
Whirlpools	2	2	1		



NEW ALL-SUITE STAR PLUS CLASS YACHTS

We call them the all-suite Star Plus Class, because it takes everything guests love about private yacht-style cruising to the next level. The entire yacht has been transformed end-to-end by a \$250 million investment, with almost everything upgraded, including the engines, so you could say they're like new. You get even more suites to choose from, more delight on deck, and more to explore on board.



THE CLASSIC WIND CLASS YACHTS

These are the classic sailing yachts Windstar is known for, iconic white sails billowing in the wind bringing guests back to the true romance of sailing.

An abundance of wide-open decks and elegant outdoor spaces make our three Wind Class yachts a perfect way to experience warm seas and delicious tropical breezes.



Recently enhanced in November 2019, *Wind Surf* is the world's largest sailing vessel, carrying up to 342 guests. Yet it is small enough to dock in the world's smallest ports.

Wind Star and Wind Spirit each carry just 148 guests and were designed to pull into secret lagoons and dock near the most secluded beaches.



We've completed the \$250

million dollar transformation of our three all-suite Star Plus Class yachts -Star Breeze, Star Legend and Star Pride! Now your clients get even more suites to choose from, more delight on deck, and more to explore on board.

Your clients will love our beautiful new teak sundeck and iconic, cascading pool, 50 new impeccably designed suites, gorgeous new bathrooms in all suites, and exciting menus at our new dining venues. There are also improvements behind the scenes that help our crew serve your clients even better and make our Star Plus Class yachts more environmentally friendly than ever.

Our Star Plus Class, serving only 312 guests, calls at some of the world's smallest and most interesting ports. And now Windstar offers your clients new itinerary choices in some of the world's

most popular destinations, such as Alaska, Iceland & Northern Europe, and our exclusive Star Collector: Grand European Bucket List Adventure and Star Collector: The Grand Far East Adventure.

STAR PLUS CLASS HIGHLIGHTS

Expanded Veranda **Restaurant** offers significantly more ocean view seating and an upgraded dining area.

Cuadro 44 by Anthony Sasso a new artful and eclectic Spanish restaurant.

Star Grill by Steven Raichlen a new casual outdoor grill venue.

50 New Suites featuring new suite categories and open floor plan configurations.

Grand Owner's Suites, combining 3 suites for 1,374 sq. ft., the only suites of this kind at sea.

All-New Bathrooms with new modern design touches and installation of New Doors for the Balcony Suites.

Elevated Pool and Whirlpool offers outstanding views and an enhanced outdoor deck area.

A completely re-imagined and enlarged World Spa by Windstar and Fitness Center with a new motion studio to invigorate active guests.

"They just don't build ships like this anymore. We kept the best elements and designs from these iconic vessels and reenvisioned them for the modern

A New Elevator Mid-Ship, making access to all decks easy from anywhere on board.

A New Tender Boarding Area located mid-ship and **Two** New 150-Passenger Tenders that will ferry guests to port when ships are at anchor.

Additional Crew members maintains our impressive 1.5 to 1 guest to crew ratio.

New Environmentally Friendly

Engines run on cleaner fuel resulting in greater fuel efficiency and reduces our impact to sailing regions.

Interactive TV in all suites with hundreds of movie and music choices.

Enhanced duty-free **shopping** experience with a high end jewelry gallery.

For more information, visit WindstarCruises.com/ StarPlus

Because Limits Were Meant to be Pushed

This \$250 million initiative transformed our Star Class yachts into Star Plus Class with new suites, and more room for stretching out.

FEED YOUR CURIOSITY



CUADRO 44 BY ANTHONY SASSO



Your clients won't have to travel any further than Deck 6 to find a little bit (or bite) of Spain with our new specialty restaurant, Cuadro 44 by Anthony Sasso.

Savor flavors of Spanish local culture as guests dine family style in intimate surroundings that encourage sharing and camaraderie. They can sit at a cozy chef's counter or communal table and pass around regional dishes like jamon iberico de bellota (24-month aged pork leg raised solely on acorns), or a favorite

dessert of Madrid, churros y chocolate, cinnamon and sugar fritters

served with spicy hot chocolate and fresh seasonal fruit.



A 13-year veteran of Casa Mono in New York City, where he earned the restaurant a Michelin star 10 times, and an alumni of Windstar's culinary-themed cruise program, Sasso knows his way around the kitchen and the galley. His newest creation is an inventive take on modern Spanish cuisine just for Windstar.

Chef Anthony Sasso





STAR GRILL BY STEVEN RAICHLEN



Grilled. Smoked. Slow-roasted on the rotisserie. You can tell a lot about a culture by the way it grills. Your clients will find all your traditional grilled and barbecued favorites (and discover new dishes from around the globe) at Star Grill by Steven Raichlen — our new casual outdoor

For Raichlen, a multi-award-winning

writer, lecturer, and international TV

host, barbecue isn't a pastime, it's

a calling. The founder of Barbecue University and Barbecue Hall of

Famer hosts the popular Project Fire

and Project Smoke shows on Public

Television. His 31 books - many of

translated into 17 languages.

them New York Times bestsellers - have

won five James Beard Awards and three

IACP / Julia Child Awards and have been

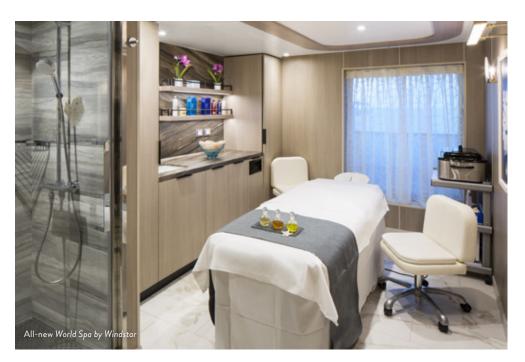
restaurant brought to you in partnership with the man who reinvented barbecue. Just steps away from the popular Star Bar, the Star Grill by Steven Raichlen offers alfresco dining with two carving stations. Here they can experience traditional and world barbecue with a modern twist, from coffee crusted brisket to rum glazed shrimp grilled on sugarcane, from Carolina pulled pork with mustard sauce to Thai grilled chicken sate.



Chef Steven Raichlen Photo Credit: Roger Proulx

VERANDA ENHANCEMENTS

Whether your clients like to dine indoors or alfresco they will find more Veranda seating than before, along with new state-of-the-art décor and a new dedicated specialty coffee and tea space. And now with two times as much buffet space, there'll be even more of their favorite dishes to choose from.





FRESHEN UP IN A FRESH NEW BATHROOM

Nothing beats the start of a new day in a new port, so we've taken a renewed approach to getting ready with redesigned bathrooms in ALL suites on the ship. With new sinks, new mirrors, new tile, modern touches, and many with new walkin showers, it's sure to start their day with a smile.



NEW STAR SUITES

For a virtual tour and videos on how Windstar accomplished the transformation of the Star Plus Class, visit WindstarCruises.com/StarPlus

MORE OF WHAT YOU LOVE

SOAK IT ALL IN

A gorgeous new elevated pool, whirlpool and expanded sun deck enhance your clients' views of the sea and the sky with more room to sunbathe and relax.

Or they can choose to retreat to our beautiful new World Spa by Windstar with serene treatment rooms, fitness center, motion studio, and salon and indulge in a massage with techniques from around the world or a quick run with a view of the pool.



Your clients can choose one of 50 new Star Category Suites with open living spaces for entertaining and relaxing. Or for a warm and welcoming private retreat recommend combining the Owner's Suite to create a 3-bedroom, 2-balcony floor plan.

A PRIVATE RETREAT

All the comforts of home, all around the world



ALL STATEROOMS INCLUDE:

- Windows for ocean views
- Fresh flower and fruit baskets
- Luxurious Egyptian cotton linens
- L'Occitane en Provence® bath products
- Comfy waffle weave robe and slippers
- In-room dining served in courses
- Complimentary shoe polishing service

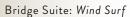
SUITES ON STAR PLUS CLASS YACHTS ALSO INCLUDE:

Grand Owner's Suite: Star Breeze

- 277 square feet minimum
- Spacious walk-in closets
- Coursed room service
- New bathrooms









Ocean View Suite: Star Breeze



Star Porthole Suite: Star Breeze





Ocean View: Wind Surf



Officer's Suite: Wind Surf



Ocean View: Wind Spirit, Wind Star

BIG SUITES, LITTLE EXTRAS

The suite life, taken to a whole new level. When your clients book a Premium Suite on Windstar, they don't just get more space. They get premium space, filled with premium amenities. And now with our new Premium Suites Program, Owner's Suites, Bridge Suites, Deluxe Suites, Classic Suites and all suites on Wind Surf include even more special touches to make their voyage memorable.

PREMIUM SUITES INCLUDE:

- 1 unlimited complimentary internet package
- · Preferred reservation at Candles, Stella Bistro and Cuadro 44 by Anthony Sasso
- Binoculars
- Illy capsule espresso machine
- Daily fruit basket
- Preferred check-in

- Personal attention from the Hotel General Manager
- Personalized wake-up call service with beverages
- Premium Pure Pampering L'Occitane bath products
- Buttery soft, velour bathrobe and slippers
- Daily canapés service
- Chilled bottle of Maschio Prosecco upon arrival



CULTURES ON DECK

Local lectures and performances brought on board just for your clients. We continue your clients' cultural immersion beyond time in port, bringing local performers and destination-savvy lecturers on board to help your clients form deeper connections with the places they visit. It's all part of our promise to deliver destinations in ways no one else can.

EXPLORE LOCAL CULTURES ON BOARD LEARN ABOUT THEIR CUISINE LEARN HOW THEY TELL STORIES



Pesto sauce originated in Genoa in the 16^{th} century and has become a staple of Italian cuisine. The preparation is key to its flavor as the basil must be ground and not crushed. Guests try their hands at making this traditional sauce the authentic way as we bring aboard an expert Ligurian chef.

The Naa Kahidi Dancers of Sitka, Alaska, are comprised of indigenous members from various Tlingit dance groups. Watch them perform storytelling songs and dances that have been passed down through generations, then enjoy a photo opportunity with the costumed dancers.

ONBOARD LECTURES PULL BACK THE CURTAIN*

From the artwork of Paul Gauguin to the Russian Revolution, our onboard lectures offer enriching and enlightening insights into the destinations visited. Here are just a few of the upcoming lectures we have planned.

Pacific Escapes: How Tahiti and the South Pacific Changed the Lives of Paul Gauguin, James Michener, and Others Discover what drew literary and artistic figures to the South Pacific, how they spent their time there, and how their Pacific adventures affected their lives.

Revolutionary St. Petersburg: The End of Russian Imperial Glory Follow the events that eroded imperial power and brought about the transition to Communism, from Bloody Sunday in 1905 to World War I and the October Revolution of 1917.



LEARN THEIR ANCIENT ARTS



Guests learn how to make their own lei, given as a symbol of hospitality and welcome when they arrive in Tahiti. Listen to a tattoo master explain the traditional process of determining the design for a tattoo and what it meant to mark his body.

The Anatomy of a Sailing Ship

Learn the difference between a main and a mizzen, a seaman and a bosun, and how they all come together to propel a ship across the sea.

*Available on select sailings.



Convenience and the Small Things that Delight Your Clients.

Each of your clients is unique, and our wide range of thoughtfully crafted custom options helps you transform their cruise into a once-in-a-lifetime experience. Choose from All-Inclusive or Cruise Only fares. Augment an already extraordinary voyage with exhilarating shore excursions ranging from culinary explorations to 4x4 adventures. Add a pre- or post-cruise hotel package to make the most of their visit to a world-class city. Customize further with land packages featuring not-tomiss sights, convenient air packages, transfers, and more.

+ NEW +

TWO TYPES OF FARES

To help you increase your commissions, we've listened to your feedback and created new All-Inclusive fares and Cruise Only fares so your clients can choose the best fare that fits their travel style.

All-Inclusive Fares

Beverage and Wi-Fi portions are commissionable at 10 percent. All-Inclusive Fares are created by adding an All-In Package for just an additional \$79 per guest, per day for 2022 departures, and \$89 per guest per day for 2023 departures. These fares include unlimited Wi-Fi, unlimited beer, wine, cocktails, and all gratuities. It's a convenient pricing for you to offer your clients depending on their cruising preferences.

All-Inclusive Fares may be booked up to 7 days prior to departure. The All-In Package is also available for purchase on board for \$89 per guest, per day for 2022 departures, and \$99 per guest per day for 2023 departures. Guests on some European cruises may not have an opportunity on board to purchase due to European Value Added Taxes (VAT).

Cruise Only Fares

For those who would prefer to purchase their beverages and amenities a la carte, we offer Cruise Only fares so they can pay only for what they need. As always, all non-alcoholic beverages, including specialty coffees and zero-proof cocktails, are always included on Windstar Cruises.

Upsell Tip: "The All-Inclusive Fare is the most convenient way to package everything you'll need for cruise. The amenities are paid for upfront, so you'll know exactly how much you're spending ahead of time."



INTERNET USAGE PLANS - COMMISSIONABLE AT 10%

Windstar offers various data usage plans for internet access on the cruise. Boost your income and free your clients from tedious data tracking by pre-selling them an Internet Plan in advance and add to your own earnings.

The Email Plan, 200MB

Recommended for people who will be checking email and doing very limited browsing.

The Surfing Plan, 500MB

Allows for additional browsing and small file transfers such as posting pictures to a social media site.

The Unlimited Plan

This plan gives your clients unlimited internet access. They have no worries about how much time they spend on the internet. This plan is priced per day, and must be purchased for the entire cruise. Travel Advisors sailing with Windstar Cruises may purchase this plan on board and receive a 50% discount.

Upsell Tip: "Share day-to-day adventures with friends and family in real time and research upcoming ports so you don't miss anything that's of particular interest to you."

PRE- AND POST-CRUISE HOTEL OR LAND PACKAGES – COMMISSIONABLE AT 5%

Extend your client's cruise vacation with a stay in a luxury hotel conveniently located near the best restaurants and local attractions. Or expand your client's vacation experience with a multi-day Land Package that includes engaging tours to regional highlights with expert guides, accommodations with daily breakfast, complete luggage handling, and transfers in private, climate-controlled transportation.

Upsell Tip: "Make the most of your travel to this part of the world by exploring the fascinating ports at the beginning and end of your voyage. You don't have to worry about any of the logistics so you can just relax and enjoy your time ashore."

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PEACE OF MIND TRAVEL PROTECTION AT 10% COMMISSION

The ability to discover the unexpected is one of the reasons guests love Windstar Cruises, but sometimes unexpected events aren't quite so welcome. Our Full Sail Travel Protection Program helps ensure that your clients are protected from loss when their travel plans go awry. The program contains a Cancellation Waiver for specified reasons and a Cancel For Any Reason (non-insurance features provided by Windstar). The program provides benefits such as trip and bag delay expenses, baggage loss, medical, emergency and emergency medical transportation. (Please refer to our Windstar Cruises website for complete plan descriptions and other important information. WindstarCruises.com/ Voyage-Plan/Travel-Protection. Our Travel Protection plan is a great way to help ensure that all your clients' trip memories are positive ones.

Windstar Full Sail Travel Protection is an optional plan available for purchase at the time of your clients' cruise deposit and may be purchased up until 90 days prior to the start of a your clients' vacation with Windstar. As certain terms, conditions, and exclusions may apply, we recommend the purchase at deposit so that you can help protect them against conditions that may arise afterward. The Full Sail Travel Protection Program is not in effect until the plan cost has been received by Windstar Cruises, in addition to any cruise deposits/payments due.

Travel Insurance benefits are administered by Aon Affinity and underwritten by Arch Insurance Company, with administrative offices in Jersey City, NJ (NAIC #11150) under Policy Form series LTP 2013 and applicable amendatory endorsements.

Upsell Tip: "Travel Advisors are able to add the Full Sale Travel Protection Plan to bookings made via the online Agent Booking Engine (ABE). It's easy and fast."

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PERSONAL LAUNDRY SERVICE

Windstar's laundering service makes it easy to travel light and enjoy the feeling of freshly washed and pressed clothing every day from our professional laundry. Enjoy quick turnaround service of 24 hours on all items and same-day service on items turned in by 9:00 a.m. Package includes laundry service for both stateroom/suite occupants. Single occupant stateroom/suite package price is reduced by one half.

Upsell Tip: "You can pack a lot lighter when you know your clothing can be laundered on board. That means you don't have to carry heavy suitcases, you have more room for souvenirs, and you won't have a pile of dirty laundry waiting for you when you get home."



PERSONAL TOUCHES

GIFTS & SERVICES

Arrange for a spectacular send off with an appealing selection of onboard gifts that include champagne, wine, flowers, spa treatments, chocolate-dipped strawberries, and much more. Honeymoon and Vow Renewal packages are also available to help celebrate special occasions. Guests may purchase these items on board on the first day of the cruise, or in advance. When ordering a gift for a guest, call at least 7 days before the sailing date.

Upsell Tip: "Birthdays, anniversaries ... onboard gifts are a great way to make any celebration extra special."

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LUGGAGE DELIVERY

Conveniently have luggage picked up from home and sent directly to a stateroom on the yacht, then returned home after the voyage.

Upsell Tip: "Save wear and tear on your back and clear customs faster by letting Windstar transfer your luggage to and from the ship."



TRANSFERS

Make your clients' travel smooth and seamless with optional transfers between the airport, hotel and pier before and after the cruise. They'll get where they're going without getting lost and travel in air-conditioned comfort.

Upsell Tip: "The last thing you want to worry about when you're traveling is finding a safe, clean, honest, and reasonably priced way to get to the yacht or your hotel. It's an easy detail to overlook but means a lot - especially when you're tired after a long flight."

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PREPAID GRATUITIES

Prepaid gratuities give your clients a convenient way to reward the crew members who made their cruise so enjoyable. They can prepay gratuities at a rate of \$14.50 per guest per day for 2022 departures and \$16 per guest per day for 2023 departures (subject to change), an amount that can be adjusted up or down at the end of the cruise. Gratuities are neither required nor expected on Windstar. And remember, all gratuities are part of our All-Inclusive Fares, including those customarily charged with applicable beverage orders.

Upsell Tip: "You'll have one less detail to deal with at the end of your cruise, and won't have to worry over whether you're tipping the right amount."

Pre- and post-cruise hotel program

Windstar's Easy Stays program makes booking a hotel stay before or after your clients' cruise easier and more convenient. They can book for any number of nights, or just for the day. Windstar takes care of all the logistics surrounding transportation and luggage transfers, and your clients have peace of mind knowing that they're booked in a carefully curated hotel that's close to the most sought-after locations.

WINDSTAR EASY STAYS INCLUDE

- Transfers between • Windstar preferred hotel and yacht
 - rooms
 - Luggage transported directly from hotel to ship terminal

FEATURED HOTELS



• Full, sit-down

Hotel Wi-Fi

gourmet breakfast

Athens, Greece: St. George Lycabettus



and eateries and all that Athens has to offer! Enjoy incredible panoramic views from all floors of the hotel, recently awarded the Ecopolis award - offering 154 stylish guest rooms and 15 suites. Reykjavik, Iceland: Hilton Nordica Hilton Nordica is one of the most beautiful hotels in Iceland and is part of the Icelandair Hotel group. This excellent 4-star hotel is located in the vicinity of the new financial district of Reykjavík & Laugardalur Valley, Reykjavík`s outdoor activity park, which boasts one of Reykjavik's best swimming pools. This hotel has become one of the trendiest places to stay in Reykjavik. The hotel has 251 rooms which have been designed to reflect crisp Nordic style with a minimalistic but functional elegance and great restaurants on the premises.

San Juan, Puerto Rico: Sheraton Puerto Rico Hotel & Casino The Sheraton Puerto Rico Hotel & Casino is ideally situated just minutes away from historic Old San Juan, cruise terminals, San Juan beaches, the international airport, and a variety of restaurants and gathering spots.



- Windstar Hosted On-**Property Service Desk**
- Convenience of having logistics taken care of
- Trust in the quality of hand-selected hotels
- All taxes and resort fees

Renowned for its famous Greek hospitality, this chic modern hideaway for discerning travelers features lovely views of the Acropolis. You are perfectly positioned in the heart of Athens, just steps away from Kolonaki's alluring shops, museums, galleries

FOR TRAVELERS, NOT TOURISTS

Not Your Average Cruise, Not Your Average Cruiser Here's how to identify a potential Windstar guest and a few ways to find Windstar guests among your clients.



Tailor the cruise to the cruiser

We know that your cruise clients differ as much in how they like to cruise as in where and when they like to cruise. That's why our itineraries are designed to accommodate a wide variety of cruising styles. By identifying the style that best fits your clients, you can help them create an unforgettable vacation while maximizing your commissions.

WINDSTAR PERSONA

Lifestyle

• Windstar cruisers are confident, sophisticated and experienced travelers. They are more focused on spending time with their families and seeking unique experiences to pique their curiosity and learn about the world and other cultures. They have reached high points in their careers, and while they are driven and lead busy lives in their careers, they have reached a level where it isn't the main focus. Their health and appearance are important to them, so they place a high priority on their physical activity and self-care as well as their style. Windstar cruisers care about the environment and social causes, and they prefer natural, organic, and where available, premium products. It is very important to them to give back to their communities and help others who may be less fortunate than they are.

Key Motivators

- Fine dining & culinary experiences
- Historic, unique attractions
- Outdoor & water excursions
- Luxury amenities & accommodations
- High-quality customer service
- Loyalty programs & rewards

Demographic

- Empty Nesters Age: 55-74; Avg. HHI: \$186K+
- Parents with Kids at Home Age: 45-74; Avg. HHI: \$197K+
- Spend over \$10K in travel yearly
- Live on the East and West coasts

OVERNIGHTS & EXTENDED STAYS

Full day calls, late departures, and overnight stays are a great way to attract new cruisers who may not have considered cruising before due to the perception of limited time in port. Whether they're watching the sunrise in Sydney, taking in the nightlife in St. Barthélemy or enjoying dinner ashore near the Celsus Library in Ephesus, they'll discover that there's a lot more to cruising than sea days. In fact, Windstar itineraries often have very few days at sea, focusing on taking your clients to exotic, hard to reach, and interesting places and providing them with an elegant mobile hotel during their journey.

All-Inclusive or Cruise Only Fares

Your clients' cruising style. Your clients' choice. Make it all-inclusive or purchase à la carte. We have options to make it easier to sell cruises for different types of clients and the All-Inclusive Fare (just add the All-In Package) includes unlimited beer, wine, cocktails, unlimited WI-FI, and all gratuities.

Star Collector Voyages

These 13-day or longer voyages offer leisurely exploration for those with more time to sail. Combining our most popular back-to-back itineraries, they offer an exceptional value and allow your clients to remain in the same stateroom for both segments while enjoying more ports with few repeated ports of call. An added bonus: Windstar offers free laundry service and discounts for booking Star Collector cruises, which brings more value to your clients and more commissions to you.

Cruise Tours

Bucket list seekers love Windstar Cruise Tours, which offer the best of both land and sea in one convenient package. Virtually everything's included: transfers and tickets to attractions, hotels, meals, and the cruise itself. It's a no-hassle way for your clients to take advantage of their proximity to bucket list destinations such as Denali National Park, the Vatican, Lake Como and more with just a single flight.

SELECT SAILINGS by Windstar



Clients who have "been there, done that" will love these limited sailings that ANDST R are singular for the sheer number of UNESCO World Heritage Sites visited ... variety of landscapes explored ... and menu of regional delicacies tasted and bottles poured. Each has been carefully designed to showcase the richness of the regions with input from experts - everyone from itinerary planners to yacht captains to Windstar's President.

Destination Discovery Events

Complimentary Destination Discovery Events on select sailings treat your clients to iconic experiences that capture the essence of their locale. So, for instance, they can enjoy dinner in the moonlight and a concert near the Celsus Library in Ephesus on a cruise to Kusadasi, or attend an exclusive celebration on a lovely motu, complete with Tahitian fire dancers and local foods like poisson cru and po'e, on a cruise to Bora Bora.

Tahiti Air & Hotel Packages

Give your clients the ultimate relaxing South Seas vacation with a convenient Tahiti Cruise+Air+Hotel Package from Windstar. We'll take care of all the details from flight reservations to accommodations to transfers to and from the yacht. Plus, we promise to get them to the yacht even if their flight is delayed. It's the perfect way to ensure that their entire journey is restful and stress free.

BEYOND ORDINARY CARE

HERE AT WINDSTAR CRUISES, THE HEALTH AND SAFETY OF EVERYONE ON BOARD IS A TOP PRIORITY

We have made a multi-million dollar investment in our fleet in an effort to provide a healthy environment while sailing on a Windstar yacht. Hospital grade high-efficiency particulate (HEPA) filters along with a UV-C air zapping process (ultraviolet germicidal irradiation) have been installed on board all Windstar yachts. Our Beyond Ordinary Care program was developed with consultation and review by the Senior Medical Director in the UC Health Infection Control and Prevention Department at the University of Colorado School of Medicine and implements a rigorous multi-layered approach of science-led best practices aimed at keeping everyone aboard healthy.





We continue to review and evolve our health and safety practices based on the latest guidelines from local health authorities in the regions we sail. FOR UPDATES, visit windstarcruises.com/health-safety.

Exclusive Benefits for Returning Guests Welcome to the Family

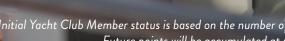
When your clients step aboard Windstar Cruises, they are more than guests they become part of a club that's 180 degrees from ordinary. Windstar's Yacht Club gives your clients more great rewards the more they sail. With each cruise your clients earn bigger rewards and recognition as they move up from One Star to Four Star. Your clients earn one point per cruise day for most bookings, 1.5 points per cruise day for bookings on Wind Class Suites or Deluxe Suites on Star Plus Class, and 2 points per cruise day for Owner's and Classic Suites on the Star Plus Class and the Bridge Suite on Wind Surf after they complete their qualifying cruise.

Visit WindstarCruises.com/Yacht-Club for member benefits.

ALL YACHT CLUB MEMBERS RECEIVE:

- 5% savings on all itineraries plus additional 5% when booking on board
- 20% discount on Yacht Club Member sailings
- Advanced notification of new deployments
- Advanced notification of sales events
- Members only private sales

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		One Star 1 - 15 points	Two Star 16 - 39 points	Three Star 40 - 89 points	Four Star 90 + points
	Cruise Fare*	Save 5% on all itineraries, plus an additional 5% for onboard bookings or bookings within 60 days after disembarkation	Save 5% on all itineraries, plus an additional 5% for onboard bookings or bookings within 60 days after disembarkation	Save 5% on all itineraries, plus an additional 5% for onboard bookings or bookings within 60 days after disembarkation	Save 5% on all itineraries, plus an additional 5% for onboard bookings or bookings within 60 days after disembarkation
2	Onboard Credit		\$50 per person	\$75 per person	\$100 per person
	Beverage Package		5% off Beverage Packages	5% off Beverage Packages	10% off Beverage Packages
	Shore Excursions		5% Discount	10% Discount	15% Discount
	Laundry & Wi-Fi	5% Discount	5% Discount	10% Discount	Complimentary
	Windstar Branded Merchandise*	5% Discount	5% Discount	10% Discount	15% Discount
	Onboard Recognition	Customized keycard	Customized keycard	Customized keycard & dinner with a Windstar Officer	Customized keycard & dinner with an Officer or the Captain



- \$100 onboard credit when guests refer a new guest to Windstar, who will also receive \$100 onboard credit per person
- Exclusive members only cocktail party with the officers
- Exclusive onboard Windstar Logo tote
- Additional discounts at sister Xanterra Travel Collection brands



tial Yacht Club Member status is based on the number of qualifying cruise nights sailed, with each night receiving one point. Future points will be accumulated at up to 2 points for bookings in Premium Suites.

Group sales - Star Groups

Watch Your Commissions Multiply

Windstar's Star Groups makes it easier than ever for you to sell your groups on Windstar with a host of exciting benefits for your clients, and generous commissions for you. Earn your way to complimentary staterooms, shipboard credit, discounts, and incremental commissions ... with as few as nine guests booked.

TWO LEVELS OF BENEFITS

Depending on the group date selected, you'll qualify for the following group booking benefits.

Star Group Dates

- 5% discount from Savings Fares
- Tour Conductor Credit 1:9 guests
- Guest Amenity of \$100 per guest Shipboard Credit
- Complimentary Cocktail Party with hors d'oeuvres (18+ guests minimum)

Star Advantage Group Dates

• Tour Conductor Credit 1:9 guests

• Up to 10% discount from Savings Fares

- Guest Amenity of \$100 per guest Shipboard Credit
- Complimentary Cocktail Party with hors d'oeuvres (18+ guests minimum)
- \$100 per person Travel Advisor Bonus Commission (minimum sales required)*

WindstarCruises.com/ Star-Group-Sailings

*A TC Credit has to be earned for Bonus Commission to be paid. Maximum earnings of TC credits applied.

CHARTERS & INCENTIVES

EXCEPTIONAL ACHIEVEMENTS DESERVE AN EXCEPTIONAL REWARD

Which would your clients prefer? To watch their group disperse and get lost in the crowds on a big ship or have an entire spacious and elegant yacht to themselves? There's simply no contest. Our whole-ship charters start at just 148 guests and provide your corporate incentive clients with the ultimate platform for motivation and retention. With a guest to crew ratio of 1.5 to 1, gourmet cuisine, spacious accommodations, and thoughtful little luxuries, a Windstar voyage is the perfect reward for a job well done. Plus, the intimate and exclusive atmosphere makes it easy to keep the focus on corporate activities.

Imagine an incentive cruise where you customize not just the shore excursions, but the entire itinerary. Fly the company flag above the ship and grace the dining table with a corporate logo on each menu. With a cruise line known for delivering experiences 180 degrees from ordinary, the possibilities are endless!

NOTHING SAYS "YOU'RE ONE-OF-A-KIND" LIKE A ONE-OF-A-KIND WINDSTAR CRUISE

- VIP service. From the very first moment you call to the moment we bid your client farewell, we'll help you design, plan, and host your client's special guests.
- Never settle for ordinary. Take your client's charter to a new level of excellence. Away from the crowds. Completely exceptional. Truly theirs.
- Made to order for them. Customize your client's private charter to their own tastes and style. A Windstar charter is as personal as a fingerprint.
- Camaraderie. Our yachts are perfect for bringing a group together for a special, exclusive, intimate experience.



Sales Tip: Windstar Cruises is perfect for wine groups and epicurean groups, as we are the official cruise line of the James Beard Foundation. Boating and yachting groups also love Windstar for the Open Bridge and our iconic sailing yachts.



SHINING BRIGHTLY TOGETHER

OUR PROMISE TO YOU

Our Star Promise to you, our most important partner, is that we're working hard to make your job easier. Your success is our success so here's to a collaboration that helps us each shine more brightly.

Extraordinary Guest Experience

With Windstar, your clients enjoy the voyage of a lifetime — the kind of experience they'll thank you for and want to repeat again and again. Windstar is always adding new cruise destinations - including most recently Mexico, the Middle East, and returning to Canada & New England — to give your clients the widest variety of choices. Beyond the destination, Windstar gives your clients an enhanced onboard experience with the Beyond Ordinary Care program, a multi-layered approach to provide the safest environment achievable with tech and science including hospital-grade protections, such as HEPA filters and UV-C irradiation within the air handling system and enhanced sanitation measures for all guest and crew areas to deliver the 180 degrees from ordinary experience Windstar is known for. With a high Net Promoter Score in the 80s, your recommendation of a Windstar cruise will continue to pay you rewards into the future.

Outstanding Educational Programs

We've got exciting new ways for you to learn more about Windstar. Check out our newly redesigned and refreshed Star Specialist Program, where you'll find informative new content and new graduate benefits. Our

advisor appreciation fares on select dates give you star treatment on board so you can experience for yourself what your clients rave about. You can expect the latest in brand and promotional information when you sign up for Trade Winds – our monthly dedicated Travel Advisor newsletter. And be sure to catch our new webinar series, providing opportunities for bookWINDSTAR ONLINE training, brand updates, selling tips, and more.

Fresh Sales Tools & Support

When it comes to your business, Windstar helps make it smooth sailing. Our competitive Star Groups Program makes it easier to attain tour conductor credits, plus there are now bonus commission opportunities. And when you promote Windstar by hosting a cruise night or including Windstar in direct mail, email, or other marketing campaigns, we will contribute by providing an exclusive shipboard credit for your agency. A \$50 per guest shipboard credit will be available for all bookings made by your agency during an approved promotional period of no more than two weeks, and this opportunity is available to your agency each quarter up to four times a year. Reach out to your Regional Sales Manager for help setting up this promotion. We also recently redesigned Windstar's Advisor Hub, making it easier to navigate, and more expansive, with even more information centrally located.

Star Promise

Our Commitment to Travel Advisor

Excellent Advisor Service

We're here for you, from our experienced and dedicated Sales Team to our Vacation Planners. Our Star Service Program promises that when you request our help and support, we'll respond by the next business day, followed by a speedy resolution. We promise to make doing business easy with bookWINDSTAR ONLINE - our online reservations system - giving you access to real-time pricing and inventory 24/7.

Our available FAMs can always be found on the Travel Advisor Hub underneath Advisor Support!

KEEP THE ADVENTURES GOING

LET OUR CRUISE CONSULTANTS DO THE WORK FOR YOU

We know that guests who are currently on their Windstar cruise are more likely to book again. And we want to sweeten the deal and encourage them to book while on board.

Onboard Cruise Consultants are available on Wind Surf, Star Pride, Star Legend, and Star Breeze. Guests who book through our Onboard Cruise Consultant will receive a Special Reduced Deposit AND 5% onboard booking savings COMBINABLE WITH their 5% Yacht Club Member savings. All bookings will be attributed back to you as the "Advisor of Record," meaning you will receive full credit and full commission. Encourage your clients to book their next travel adventure and make a deposit before the last day of their cruise, and let us do the rest.

REDUCED DEPOSIT (see chart below) + 5% BOOK ONBOARD SAVINGS + 5% YACHT CLUB MEMBER SAVINGS

Booking Deposit Tiers (Based on Cruise Fare)	OCC Special Reduced Deposit	Booking Deposit Tiers (Based on Cruise Fare)
\$2,000* - \$6,000	\$200	\$25,001 - \$35,000
\$6,001 - \$10,000	\$400	\$35,001 - \$45,000
\$10,001 - \$15,000	\$800	\$45,001 - \$55,000
\$15,001 - \$20,000	\$1,200	\$55,001 - \$60,000
\$20,001 - \$25,000	\$2,000	\$60,001 & Above

*If the Cruise Fare is less than \$2,000, the Deposit is 15% of Cruise Fare.

**This offer is not combinable with the Welcome Home discount (booking within 60 days).

OCC Special Reduced Deposit \$2,500 \$3,000 \$4,000 \$6,000 \$7,000

TOOLS OF THE TRADE

THE SHORTEST DISTANCE BETWEEN FIRST CONTACT AND CLOSING

We offer a variety of tools to help you meet your clients' needs and increase your efficiency.

Register for the Travel Advisor Hub and bookWINDSTAR ONLINE here*: https://advisorhub.windstarcruises.com/new-member-form

Already have your bookWINDSTAR ONLINE login? Access the reservations system here: https://advisorhub.windstarcruises.com/new-member-form

WINDSTAR'S ADVISOR HUB

When you register for Windstar's Advisor Hub, you will have convenient access to all the information you need to begin selling Windstar or grow your Windstar business. On our Advisor Hub you will find the following:

- Sign up for the advisor newsletter, Trade Winds
- The latest Windstar news and promotions
- Exclusive Advisor Only promotions
- Training tools such as our Star Specialist Program
- Sales tips and strategies
- Order brochures
- Our Image Library, where you can request downloads of images for your own marketing materials
- Downloadable marketing collateral for you to share with your clients
- · Information on how to set up your agency for selling Windstar

*Please note for security reasons your login credentials for the Travel Advisor Hub and bookWINDSTAR ONLINE will be different. Once you register, you will be able to access the Travel Advisor Hub immediately and your password for bookWINDSTAR ONLINE will be sent to you separately.

bookWINDSTAR ONLINE

With bookWINDSTAR ONLINE, you will have access to our online reservation system 24/7, showing real time pricing and inventory, allowing you to respond to your clients' inquiries faster. You will be able to access bookWINDSTAR ONLINE through our Advisor Hub.

With *book*WINDSTAR ONLINE, you will be able to do the following:

- Book, reconfirm or change shore excursions, pre/post hotels and transfers.
- Make special requests such as a gluten-free diet, extra pillows, diet cokes in the stateroom or suite fridge - you name it, we love accommodating your client's special requests that make them feel the most comfortable.
- Make deposits and final payments.
- Review your clients' cruising history with Windstar Cruises.
- View every promotion that is available to your agency, so that you can book the scenario that best suits your clients' travel style.
- Discover all pricing for hotels, transfers, and shore excursions available via Windstar Cruises for your reservations.
- Select the stateroom or suite that best meets your client's needs.
- Upgrade to All-Inclusive Pricing.
- Apply an FCC.
- Book and manage groups.



STAR SPECIALIST PROGRAM

Our Star Specialist education program not only shares the secrets of success to selling Windstar, but offers incentives and support for our trusted Travel Advisor partners. Throughout this informative and comprehensive online course, you will discover what makes the Windstar experience so distinct, how to sell our unique cruises, and how to grow your business with our impressive return guest percentage.

BENEFITS Certificate

• Download your official Star Specialist Program certificate from the Student Dashboard here. Click the Certifications tab, then View Certificate.

CEU Credits

• Earn 2 CEU credits from The Travel Institute; 3 credits from the Association of Canadian Travel Agencies (ACTA). Go to TheTravelInstitute.com or www.ACTA.ca for details on the certification programs, eligibility for continuing education credits, and how to receive these credits following graduation.

> "This is one of the top learning platforms I have experienced to date! I found myself making notes about and opening and bookmarking more links than any other program. My clientele falls into one mentioned category - 40-70 years ... who have taken river cruises and want more on small venues. I can now offer with some greater level of confidence Windstar as their next best option. Thank you!"

Randy Gillespie



Up to \$150 BONUS COMMISSION

• Earn \$50 Bonus Commission each time you complete one of the three modules. Bonus commission applies to bookings made within 120 days of completion. You can redeem your bonus commissions through the Graduate Center.

CLIA Credits

- Earn 3 CLIA elective credits upon completion of the Star Specialist Program.
- For more information, visit CLIA's website at www.cruising.org.

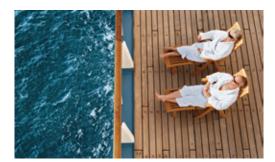
Priority Confirmation

• Receive priority confirmation for Travel Advisor rate bookings.

Official Windstar Star Specialist Logo

• Let your clients know you're a certified Star Specialist! Download the official Windstar Star Specialist logo after you complete the course to add to your email signature, website, or any other marketing materials.

STAR SPECIALIST Certified Windstar Cruises Expert



THE WINDSTAR DIFFERENCE

WE'RE TAKING CRUISING IN A DIFFERENT DIRECTION

Windstar knows the way. See the world from closer perspectives, on lovely yachts with a friendly atmosphere that set the standards for heartfelt service and culinary excellence.

- Serving 148 to 342 guests, Windstar's yachts bring your clients closer to each destination by seeking out the best small ports and hidden harbors.
- Our well-appointed yachts exude a warmth and intimacy free of lines and large crowds, and with no formal dress code or assigned seating.
- Guests relax in understated style, with surroundings that are sophisticated, comfortable, and unpretentious.
- Elegant ocean view staterooms and suites offer a range of amenities from fresh fruit and flowers to waffle weave robes and slippers.

- The relaxed and friendly mood on board encourages guests to connect on board or on shore, share stories, and make friends.
- As the Official Cruise Line of the James Beard Foundation we create exceptional culinary experiences prepared with locally sourced, fresh ingredients by some of the most recognized culinary talent in the world, including chefs from the James Beard Foundation.
- Guests immerse themselves in local cuisine through regional dishes, local wines, curated activities such as tasting events, culinary shore excursions, and onboard cooking demos.

- Late departures and more overnight stays let guests enjoy evening activities and dinners in port long after the big ships have departed.
- Our Signature Onboard Barbecue is arguably the finest party at sea, with crew entertainment, dancing, and a 5-star buffet complete with dishes from suckling pig to seafood paella.
- Our Watersports Platform lets guests swim, kayak, and paddleboard right off the ship's stern with their choice of complimentary water toys.



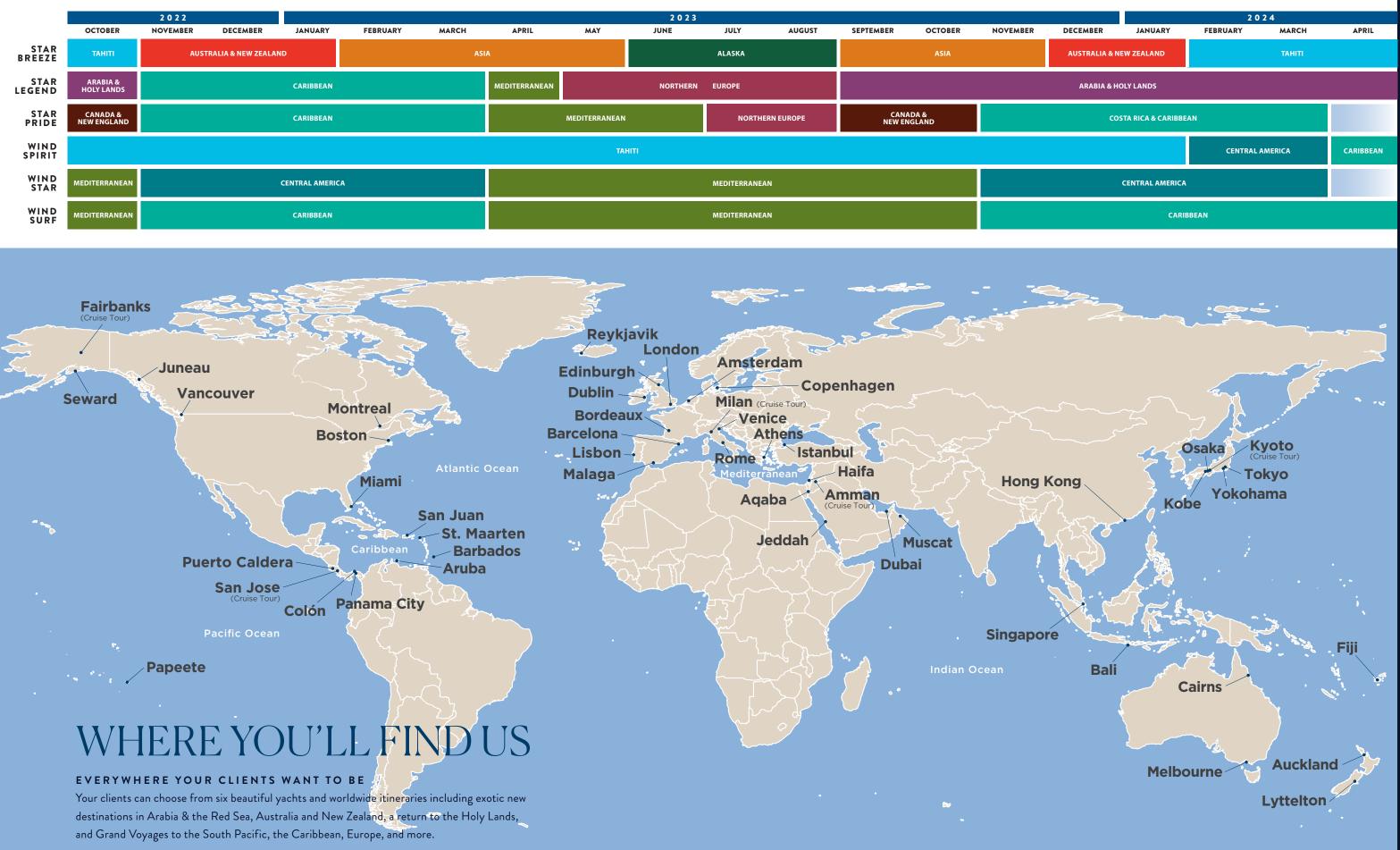
• We get to know and pamper your clients in ways only possible on a yacht, delivering award-winning service that surprises and delights.

• Windstar delivers destinations in a way no other cruise line can, with curated small group excursions on shore and local entertainment and cuisine on board.

• Windstar's Open Bridge policy allows guests to learn about navigation with the Captain or officers.

 Select Sailings by Windstar feature voyages that go above and beyond, with enhanced itineraries so deliberately designed and carefully constructed that they stand out as the best of the best.

	2022							2023						
OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	D
ТАНІТІ	AUSTRALIA & NEW ZEALAND ASIA					5IA	ALASKA					ASIA		
ARABIA & HOLY LANDS	CARIBBEAN					MEDITERRANEAN		NORTHERN	EUROPE					
CANADA & NEW ENGLAND	CARIBBEAN					MEDITERRANEAN NORTHERN EUROPE			CANADA & NEW ENGLAND					
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MEDITERRANEAN	CENTRAL AMERICA					MEDITERRANEAN								
MEDITERRANEAN	CARIBBEAN				MEDITERRANEAN									
	TAHITI ARABIA & HOLY LANDS CANADA & NEW ENGLAND MEDITERRANEAN	OCTOBER NOVEMBER TAHITI AUST ARABIA & HOLY LANDS	OCTOBER NOVEMBER DECEMBER TAHITI AUSTRALIA & NEW ZEALAI ARABIA & HOLY LANDS	OCTOBER NOVEMBER DECEMBER JANUARY TAHITI AUSTRALIA & NEW ZEALAND ARABIA & HOLY LANDS CARIBBEAN CANADA & NEW ENGLAND CARIBBEAN	OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY TAHITI AUSTRALIA & NEW ZEALAND ARABIA & HOLY LANDS CARIBBEAN CANADA & NEW ENGLAND CARIBBEAN MEDITERRANEAN CENTRAL AMERICA	OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH TAHITI AUSTRALIA & NEW ZEALAND AS ARABIA & HOLY LANDS CARIBBEAN AS CANADA & REW ENGLAND CARIBBEAN SS MEDITERRANEAN CENTRAL AMERICA SS	OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL TAHITI AUSTRALIA & NEW ZEALAND ASIA ASIA ARABIA & HOLY LANDS CARIBBEAN MEDITERRANEAN CANADA & REW ENGLAND CARIBBEAN Imediterranean	OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY TAHITI AUSTRALIA & NEW ZEALAND Image: Caribbean ASIA ARABIA & HOLY LANDS CARIBBEAN MEDITERRANEAN MEDITERRANEAN CANADA & REW ENGLAND CARIBBEAN CARIBBEAN MEDITERRANEAN MEDITERRANEAN CARIBBEAN CARIBBEAN MEDITERRANEAN	OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE TAHITI AUSTRALIA & NEW ZEALAND ASIA ASIA MEDITERRANEAN NORTHERN ARABIA & HOLY LANDS CARIBBEAN CARIBBEAN MEDITERRANEAN MEDITERRANEAN NORTHERN CANADA & NEW ENGLAND CARIBBEAN CARIBBEAN CARIBBEAN MEDITERRANEAN MEDITERRANEAN MEDITERRANEAN CENTRAL AMERICA CENTRAL AMERICA CENTRAL AMERICA CENTRAL AMERICA CENTRAL AMERICA	OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE JULY TAHITI AUSTRALIA & NEW ZEALAND Image: Caribbean ASIA MEDITERRANEAN Image: Caribbean Image: Cari	OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE JULY AUGUST TAHITI AUSTRALIA & NEW ZEALAND Image: State	OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE JULY AUGUST SEPTEMBER TAHITI AUSTRALIA & NEW ZEALAND Image: Caribbean ASIA ALASKA Image: Caribbean Image: Ca	OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER TAHITI AUSTRALIA & NEW ZEALAND Image: September of the second seco	OCTOBER NOVEMBER DECEMBER JANUARY FEBRUARY MARCH APRIL MAY JUNE JULY AUGUST SEPTEMBER OCTOBER NOVEMBER THITI AUSTRALIA & NEW ZEALAND Image: September of the second s



EUROPE, WINDSTAR STYLE

VIVE LA DIFFÉRENCE

Windstar knows the way to a Europe few people ever see. Traveling with between 148 and 342 guests, we dock right in the heart of Old World cities and visit villages off the beaten path where larger ships can't go. We'll also spend more time in port, where our small numbers ensure a more authentic experience. Local performers bring entertainment on board. Guests swim right off the Watersports Platform into cerulean waters. Unique culinary explorations take guests deep into local culture and history.

MEDITERRANEAN

- Exclusive Grand Prix of Monaco cruise includes reserved seats in Section K for Sunday's race; exclusive themed onboard reception, dinner, and race day brunch; and a commemorative gift package.
- Dock at exclusive marinas in pretty Xlendi Bay on Gozo, tiny Ponza, and Monemvasia.
- Scenic cruising along the Mediterranean's most picturesque coastlines from the Balearic Islands and Sardinia to the Rivieras and Italy's beautiful Amalfi Coast.
- Your clients get a personal look at local culture with excursions such as a cooking challenge at a Maltese farmhouse in Valletta, or the chance to make their own Greek vase in Rhodes.
- On board, they learn more about the world around them from onboard experts on oceanography, history, foreign policy, and more.

- · Overnight in fascinating ports like Mykonos, Istanbul, Venice, Monte Carlo, and more.
- As one of the few cruise lines with a significant presence in Greece, Windstar's guests enjoy a complimentary Destination Discovery Event, dining near the ancient Celsus Library in Ephesus on Greece itineraries.

NORTHERN EUROPE

- Take your clients beyond the highlights and help them discover places indepth as they circumnavigate Iceland, explore the Isle of Man, and visit remote villages and islands custommade for small ship access.
- View Northern Europe's sparkling fjords from the sea where their beauty is most impressive, and from a yacht where their scale is best appreciated.

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- · Give your clients a personal look at local culture with unique excursions: they can ride an Icelandic horse in Akureyri, or go on a RIB boat adventure at Geiranger Fjord.
- Guests learn more about the world around them from onboard experts on oceanography, glaciology, and more.
- Travel to far-flung isles that are difficult to reach by other means, like Portrush, Heimaey, Seydisfjordur, Isles of Scilly, and the Isle of Man.
- All ocean viewing staterooms let your clients travel in comfort and enjoy the views from expansive windows.
- Dock in or near historic city centers in places like Edinburgh and Reykjavik.
- Overnight in northern jewels like Amsterdam, Seydisfjordur, and Bergen.



THE TROPICS, WINDSTAR STYLE

MAKING ISLAND DREAMS COME TRUE

Windstar's stunning white yachts know the way to turquoise lagoons, emerald islands, and golden beaches. With their petite size, they carry your clients into coves and harbors too small for larger ships and visit ports of call larger cruise lines pass by. Island magic is everywhere. Guests on our sailing yachts can watch billowing sails fill with the trade winds and transport them effortlessly to their next destination. Days are punctuated by onboard barbecues and beach parties while evenings are filled with phosphorescent wakes and more stars than they can possibly imagine. Our Star Promise to you is to make your clients' tropical vacations everything they've dreamed of.

TAHITI & SOUTH PACIFIC CARIBBEAN

- Choose from year-round Tahiti voyages sailing to up to 8 islands, traveling on our lovely and newly transformed all-suite, Star Breeze or Wind Spirit, our 4-masted sailing yacht with fewer than 148 guests.
- A complimentary Destination Discovery Event in Bora Bora lets guests feast on a specially prepared dinner on a secluded motu with fire dancers and more.
- Guests explore remote Fakarava, a place so stunning and with such a diverse ecosystem that it has been deemed a UNESCO Biosphere Reserve.
- Voted Most Romantic Cruise by Brides magazine.
- Simplify logistics with convenient packages for Tahiti including air + hotel + transfers.
- Spend more time exploring with overnights in Raiatea and Bora Bora.
- Enjoy a personal set of snorkeling gear to use throughout the cruise.
- Visit small off-the-beaten-path islands that check all the boxes for tropical beauty and for authentic cultures.

- Visit ports reserved for small ships and private yachts like Mayreau or Bequia.
- Offer a stunning sampler of Caribbean islands with port calls including St.
- Barthélemy, Antigua, St. Maarten, the British Virgin Islands, St. Lucia, Montserrat, and more.
- Late night stays in places like Gustavia and St. Lucia and overnights in Jost Van Dyke and Virgin Gorda let them spend more time in port and explore the many bars and beaches in the area.
- Experience Windstar's Signature Beach Party, complete with jerk chicken, crystal-clear waters, and stand-up paddleboarding.
- Kayak, paddleboard or enjoy other water toys directly off the Watersports Platform on most itineraries.

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CENTRAL AMERICA

- A daylight transit of the massive Panama Canal, one of the 20th century's greatest feats of engineering, on a small ship where they can experience the Canal's inner workings close up.
- A Naturalist is on board throughout Costa Rica itineraries to give presentations, answer questions, and guide hikes.
- Destinations include the rich ecosystem of Golfo Dulce, famous Manuel Antonio National Park, and the Osa Peninsula.
- Extend your clients' explorations with an 11-day Monteverde Cloud Forest & Arenal Volcano Cruise Tour featuring a daylight transit of the Panama Canal.
- Active itineraries include wet landings by Zodiac and hikes through the lush rainforest.
- Experience Isla Parida, a private island, during Windstar's Signature Beach Party, complete with water toys, full bar, and an impressive feast.



NORTH AMERICA, WINDSTAR STYLE

A FRESH LOOK AT A FAMILIAR CONTINENT

Our North America cruises are filled with all the things your clients want to see - towns brimming with history, majestic scenery, fascinating native cultures. Plus, they'll visit unique ports of call reserved for private yachtstyle cruises like ours, including Misty Fjords and Kenai Fjords in Alaska, and Cap aux Meules in Quebec. The difference is not only in where they go, but in what they experience along the way, with informative guest speakers, Signature Expeditions, and shopping and tours with chefs to get them closer to the people and places they visit. Our Star Promise to you is to help you fulfill your clients' North American wish lists from glaciers to the lighthouses, wildlife to lobster rolls.

ALASKA & U.S. WEST COAST • Anchor deep inside Misty Fjords

- 8 onboard expedition experts who stay on board throughout the entirety • Discover the delicious cuisine, wine, of Alaskan cruises for more one-onone time.
- Signature Expedition kayak and Zodiac tours from the yacht.
- Rarely visited ports: Wrangell, Prince Rupert, Petersburg, Haines.
- Itineraries range from 7 to 11 days, plus 15-day Denali Cruise Tours.
- Exclusive onboard talks from a Tsimshian-Tlingit member of the Raven Clan, the former President of the Saxman tribe, and a special Naa Kahidi dance performance.

National Park.

- and beer delights along the coast of
- the Western United States. Alaskan Splendors itinerary named to Conde Nast Traveler 2019 Hot List.

MEXICO

- Overnight in Cozumel to experience the local nightlife and explore nearby towns.
- Discover the beauty of the natural reserve of Chankanaab, to snorkel amid submerged sculptures, swim with the manatees or dive with the dolphins.

CANADA & NEW ENGLAND

- Help your clients explore this historic region in-depth with longer 11-day itineraries offering unique portslike Gaspé and Cap aux Méules.
- A 14-day northern transatlantic crossing features three calls to Greenland and rarely visited Gro Morne National Park, Newfound
- Your clients can explore at their own pace with overnights in Quebec and Boston. Convenient arrival/departures in Montreal.



ASIA, WINDSTAR STYLE

EXPLORE EVERY MOOD

Whether your clients are interested in UNESCO World Heritage Sites and Japanese cherry blossoms or exploring pristine Indonesian islands and the forgotten time capsule of Japan's Seto Inland Sea, we have just the itinerary. Several new ports off the beaten path complement classics like Tokyo, Hong Kong, Singapore, and Bali. Your clients will also have the chance to experience local culture up-close, at places like the Taipei Night Food Markets and the Sasak Native Village on Lombok.

- Enjoy evening activities and explore further afield with late nights in Nagasaki and Busan.
- Go beyond the ordinary to places few people ever visit like Pulau Banda, Pulau Menyawakan, Tomonoura, Karatsu, and Pantara Island.
- Get insider tips on where to go and what to see as we visit the crew's home countries of Indonesia and the Philippines.
- Choose from two comprehensive Japan itineraries - one focusing on lesserknown ports in the scenic Seto Inland Sea, and another focusing on more classic Japanese cities. Add a land tour
- package to see historic Kyoto. • Venture among the islands in an outrigger and swim in the idyllic crystal waters of Hundred Islands

National Park.

• Take a boat trip down the Subterranean River, a UNESCO World Heritage Site located on Palawan and one of the 7 Wonders of Nature.

 Visit orangutans and Komodo dragons in their natural habitats.

AUSTRALIA & NEW ZEALAND, WINDSTAR STYLE

TRANSCENDENT EXPERIENCES

This will be our inaugural season Down Under, and we anticipate it will fill quickly as we visit key ports and a number of places well off the beaten path. Not only are there incredible natural wonders here like the Great Barrier Reef and Fiordland National Park, there's also unusual wildlife, fascinating indigenous cultures, and vibrant cities with sophisticated cultural offerings. There's a refined food and wine scene here too, with several renowned wine-growing regions on our port list. Add to that iconic cityscapes, an appealing climate, and world-class beaches, and clients will be lining up. There's also a bonus for you: the long travel distance begs for pre- and post-cruise stays, and longer itineraries mean higher commissions.

- Enjoy evening activities and explore further afield with overnights in Sydney and Wellington.
- Go beyond the ordinary to places few people ever visit like Mooloolaba, Thursday Island, Middle Percy Island, and Lizard Island.
- Learn about local cultures during face-toface encounters with Maoris, and Torres Strait Islander Aborigines.
- Spend more time exploring the Great Barrier Reef with scenic cruising days and a port call in Cairns.
- Get to know outrageously beautiful Tasmania with our itineraries calling at Burnie, Hobart or Freycinet National Park.
- Sip fine wines in the Marlborough growing region, Barossa Valley, and Yarra Valley.

• Go in-depth with our popular comprehensive New Zealand itinerary, exploring the must-sees and hidden gems, plus scenic cruising at renowned Fiordland National Park.

ARABIA, THE RED SEA, & THE HOLY LANDS WINDSTAR STYLE

CIVILIZATION REBORN

Bucket list sights from world religions, Egyptian temples, Bedouin villages, and oil-rich cities that have risen from the desert in just a few decades. With so much to see these itineraries often include overnights and long days in port, along with Beyond Ordinary shore excursions and Cruise Tours - bringing dream destinations like Bethlehem, the pyramids, Petra, Masada and Ephesus within reach. But these voyages are not just about the past. There are also bustling souks, incredible Red Sea snorkeling, the historic Suez Canal, and the otherworldly landscapes of the Jordanian desert.

- Religious icons: Jerusalem, Bethlehem, Galilee, Masada, Sharm el-Sheikh, and Nazareth
- Overnight in iconic cities: Istanbul, Safaga (Luxor), Haifa, Rhodes, Abu Dhabi, and Doha
- Cruise Tour to the Rose City of Petra, Wadi Rum, Jerusalem's Old City, and more
- Modern cities: Jeddah, Abu Dhabi, Dubai, and Doha
- Transit the Suez Canal
- Gems where the locals vacation: Ain Sukhna, Egypt; Hurghada, Egypt; and Ras Al Khama, United Emirates

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OWNER'S SUITE, MIDSHIP



OWNER'S SUITE, FORWARD* *Star Pride Owner's Suites are slightly different layout with shower only.

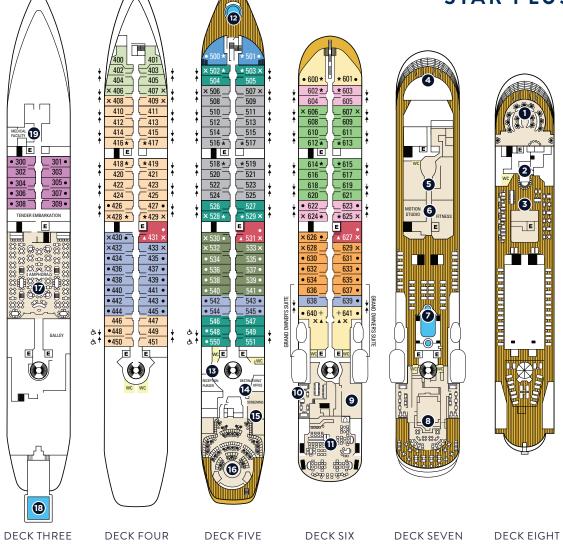
Owner's Suites Forward, 600 and 601 (OW): 575 square feet (54 square meters)

Classic Suites, 500 and 501 (CS): 400 square feet (37 square meters)

Deluxe Suites, 431, 531, 627 (DS): 468 square feet (43.5 square meters), all with 3rd berths. Cabin 431 has two picture windows, excludes balcony

Star Balcony Suites (SBS, SBS1): 277 square feet (26 square meters)

STAR PRIDE, STAR BREEZE, STAR LEGEND **TRANSFORMED BY THE \$250 MILLION STAR PLUS INITIATIVE**



ONBOARD SPACES

- Yacht Club Café & Library
- Star Bar 2
- Star Grill by Steven Raichlen 3
- Bridge 4
- 5 World Spa by Windstar

• Access to board ship is via stairs only.

· Access to/from outside deck may require assistance with doors and thresholds.

- Fitness Center & Motion Studio
- Pool and whirlpool
 - Veranda/Candles
 - 9 Star Boutique
 - **10** Cuadro 44 by Anthony Sasso

 - 13 Reception
- - 16 Lounge
 - 17 Amphora Restaurant
- 11 Compass Rose

- **14** Destination Office
- **15** Screening Room

- 12 Whirlpool
- **18** Watersports Platform **19** Medical Facility
- E Elevator WC Public Restroom
- Owner's Suite (OW) Classic Suite (CS) Deluxe Suite (DS) Star Balcony Suite (SBS1) Balcony Suite (BS1) Star Balcony Suite (SBS) Balcony Suite (BS) Ocean View Suite (S3)

STAR BREEZE voyages started June 2021

STAR LEGEND

voyages started September 2021

STAR PRIDE

voyages starting April 2022

+ RESTRICTED VIEW

ADJOINING SUITES

* INCLUDES BATHTUB

▲ SEPARATE BATHTUB

• ONE QUEEN SIZE BED

ONLY (no twin option)

× 3RD BERTH AVAILABLE

ACCESSIBLE SUITES

Feature a full-size

bed (no twin option)

Suites 448, 450, 548,

& 550 are modified

accessible, shower

only with a small lip into

shower, only one sink, a

step into the bathroom

with a portable ramp.

standard interior and

exterior doorwavs.

E ELEVATOR

& SHOWER

a MODIFIED

- Ocean View Suite (S2)
- Star Ocean View Suite (SS1) Ocean View Suite (S1)
- Ocean View Suite (S)
- Star Porthole Suite (SP)

YACHT FACTS

- **GUEST CAPACITY: 312 GUEST DECKS: 6 CREW MEMBERS: 200** LENGTH: 522 feet (159 meters) BEAM: 62 feet (19 meters) DRAFT: 17.7 feet **CRUISING SPEED:** 15 knots
- **PROPULSION:** Twin propeller, driven by two Wartsila diesel engines TONNAGE: 12,995 gross registered tons (grt) SHIP'S REGISTRY: Bahamas

(5.4 meters)

080 0

GRAND OWNER'S SUITE

ALL-SUITE YACHTS

Grand Owner's Suites: 3 Bedroom Suites, 640/638/636 or 641/639/637: 1,374 square feet (128 square meters)

Can also be booked as 2 Bedroom Suites, 640/638 or 641/639: 1,097 square feet (102 square meters)

Owner's Suites Midship, 640 and 641 (OW): 820 square feet (76 square meters), both with 3rd berths



CLASSIC SUITE



DELUXE SUITE



STAR BALCONY SUITE

Star Balcony Suites with 3rd berths - 530, 532, 533, 626, 628,629

Balcony Suites (BS, BS1): 277 square feet (26 square meters)

Balcony Suites with 3^{rd} berths – 506, 507, 606, 607

Star Ocean View Suites (SS1): 277 square feet (26 square meters)

Star Ocean View Suites with 3^{rd} berths - 430, 432, 433



BALCONY SUITE



STAR OCEAN VIEW SUITE



OCEAN VIEW SUITE



STAR PORTHOLE SUITE

Ocean View Suites (S, S1, S2, S3): 277 square feet (26 square meters)

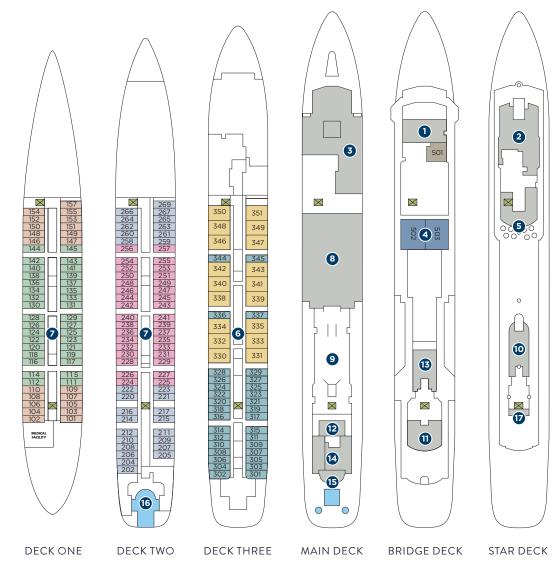
Ocean View Suites with 3rd berths - 406, 407, 408, 409. 428, 429, 502, 503, 528, 529, 624,625

Star Porthole Suites (SP): 277 square feet (26 square meters)

All beds convertible to twin beds unless otherwise indicated.

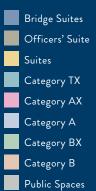


WIND SURF **342-GUEST SAILING YACHT**



ONBOARD SPACES

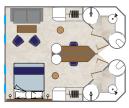
- Bridge
- Stella Bistro
- Amphora Restaurant
- Bridge Suites 4
- 5 Veranda/Candles
- Suites and Staterooms 6
- 7 Staterooms
- 8 Lounge
- 9 Yacht Club Café
- 10 Fitness Center
- 11 Compass Rose Bar
- 12 Reception
- **13** World Spa by Windstar
- **14** Star Boutique
- 15 Pool / Pool Bar / Whirlpools
- **16** Watersports Platform
- **17** Terrace Bar



- Stairs / Elevator

IN LATE 2019, we added the new World Spa by Windstar, ready to pamper and spoil your clients between ports of call. The Lounge will offer more room to relax and visit with a new look and fresh new furnishings. And for the ultimate in nautical experiences, reserve the new Officer's Suite located close to the Bridge where our own ship's officers have their quarters. With its unique "insider" location, the nautically appointed Officers' Suite offers guests an experience they won't find on any other cruise line.





BRIDGE SUITE

SUITE





OFFICERS' SUITE

STATEROOM

STATEROOMS & SUITES

Bridge Suites: 495 square feet (46 square meters)

Officers' Suite: 242 square feet (22.5 square meters), 1 bathroom

Suites: 376 square feet (35 square meters), 2 bathrooms

Staterooms: 188 square feet (18 square meters)

Staterooms with 3rd Berths: 117-140; all suites

Staterooms with One Queen Size Bed Only (no twin option): 101, 102, 157, 202, 204, 269, 301-302, 303-304

YACHT FACTS

- **GUEST CAPACITY: 342 GUEST DECKS: 6**
- **CREW MEMBERS: 210**
- LENGTH: 535 feet (162 meters) at waterline; 619 feet (188.8 meters) including bowsprit

DRAFT: 16.5 feet (5 meters)

TONNAGE: 14,745 gross registered tons (grt)

BEAM: 66 feet (20 meters)

SAILS: 7 triangular, self-furling, bridge-operated sails with 26,881 square feet (2,600 square meters) of Dacron surface area

MASTS: 5 at 221 feet (67.5 meters)

ENGINES: 4 diesel electric generator sets, 2 electrical propulsion motors

SPEED: 10 to 12 knots with engines only; up to 15 knots with prevailing wind

SHIP'S REGISTRY: Bahamas

• Access to board ship is via stairs only.

· Access to/from outside deck may require assistance with doors and thresholds.



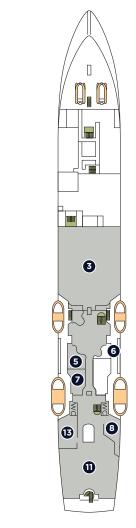


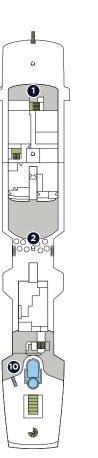




WIND SPIRIT & WIND STAR **148-GUEST SAILING YACHTS**









DECK ONE

ONBOARD SPACES

Veranda/Candles

Staterooms

5 Star Boutique

Amphora Restaurant

Bridge

4

DECK TWO DECK THREE

8 World Spa by Windstar

6 Reception

9 Fitness Center

Whirlpool

10 Pool / Pool Bar /

7 Library

DECK FOUR

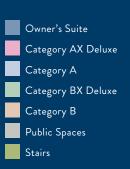
11 Lounge

12 Watersports

Platform

13 Yacht Club Café

FLYING BRIDGE





OWNER'S SUITE



STATEROOM

STATEROOMS & SUITES

Owner's Suite: 220 square feet (21 square meters) (Queen size bed only. No twin option.)

Staterooms:

188 square feet (18 square meters) (All staterooms except 101 and 102 have 3rd berths.)

Staterooms with Adjoining Private Doors: Wind Spirit: 124/126, 129/131, 132/134, 133/135, 136/138

Wind Star: 125/127, 128/130, 129/131, 132/134, 133/135, 136/138



YACHT FACTS

GUEST CAPACITY: 148 GUEST DECKS: 4

CREW MEMBERS: 101

LENGTH: 360 feet (110 meters) at waterline; 439 feet (134 meters) including bowsprit

DRAFT: 14 feet (4.1 meters)

TONNAGE: Wind Spirit: 5,736 gross registered tons (grt) Wind Star: 5,703 gross registered tons (grt)

BEAM: 52.1 feet (15.8 meters)

SAILS: 6 triangular, self-furling, bridge-operated sails with 21,500 square feet (2,200 square meters) of Dacron surface area

MASTS: 4 at 204 feet (62 meters)

ENGINES: 3 diesel electric generator sets, 1 electrical propulsion motor

SPEED: 10 knots with engines only; up to 15.8 knots with prevailing wind SHIP'S REGISTRY: Bahamas

• Access to board ship is via stairs only. • Access to/from outside deck may require assistance with doors and thresholds.

Wind Spirit was renovated in April 2017 and Wind Star was renovated in November 2018.









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BEST IN THE WORLD

IN ALL OF OUR TRAVELS, WE'VE PICKED UP A FEW SOUVENIRS OF OUR OWN.

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Karen Manager CAA SCO Simco

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